

Petsky Prunier Advises Millennium 1 Solutions on its Sale to Dimension Data

June 5, 2018 (New York, NY) – Petsky Prunier is pleased to announce it has advised Millennium 1 Solutions, one of Canada’s fastest growing business process outsourcing (BPO) solutions providers and a portfolio company of The Gores Group, to Dimension Data and its subsidiary Merchants, a pioneer in the contact center industry. Dimension Data is part of the NTT Group (TYO: 9432), one of the largest telecommunications service providers in the world.



"We were very impressed with the caliber of the entire Petsky Prunier team and the value they brought to the table. Petsky Prunier effectively navigated process obstacles associated with our cross-border transaction, understood the potential buyer universe, and demonstrated a relentless commitment to delivering an outcome that addressed the interests of our investors and Millennium's management team, their employees, and their customers. I would not hesitate to hire them again."

Anthony Chirikos, Managing Director, The Gores Group

Millennium provides contact center, credit card, and back office and administration solutions to Canadian organizations in, primarily, highly regulated industries with complex BPO requirements, including financial services and insurance. The company offers multi-lingual capabilities (English, French, Mandarin, Cantonese, and Spanish) across voice, email, and other digital platforms, as well as IVR services for clients. Millennium is headquartered in Toronto and employs more than 2,100 staff across five locations in Canada. The company also has an offshore facility in Manila in the Philippines.

Johannesburg, South Africa-headquartered Merchants is a leading customer management outsourcing solution provider that designs, builds, and operates contact centers across the globe. Dimension Data will form a new "Merchants Group" holding company incorporating Merchants and Millennium. The Merchants Group will become part of Dimension Data's CX and Digital Workplace business and will employ more than 7,600 full-time staff worldwide.

Petsky Prunier, with a team led by JP Michaud, Michael Petsky, and Edin Trto, served as exclusive financial advisor to Millennium.



About Petsky Prunier LLC

Petsky Prunier is one of the leading investment banks to the technology, media, marketing, information, eCommerce, and healthcare industries. Our firm's merger and acquisition and private placement advisory services reflect a unique blend of product specialization and industry expertise. Together with strategic consulting firm Winterberry Group, a Petsky Prunier company, our organization represents one of the largest industry-specific advisors providing strategic and transactional services. We offer global reach supplemented through our partnerships in China and India. Securities transactions are processed through Petsky Prunier Securities LLC, a member of FINRA, and an affiliated entity.

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