

Petsky Prunier Completes 34 Transactions in the Media, Marketing, Information, and Technology Industries in 2018

Nine Transactions Closed in 4Q18, Strong Momentum into 2019

Selected Transactions Announced in 2018



Petsky Prunier continues to be the most active investment banker in the Media, Marketing, Information, and Technology industries. Our firm has completed more than 80 engagements in the last 36 months on behalf of clients for which we have been privileged to work. These successful transactions have ranged from strategic sales, private equity recaps, and divestitures to growth and debt financings. Leveraging our industry expertise, we have worked on engagements in data, marketing technology, digital advertising, information services, digital media, e-commerce, software, and tech-enabled services, among other areas. We also advised clients across various verticals, including healthcare, financial services, insurance, real estate, and retail, among others, and nearly one-fifth of our activity has involved cross-border transactions.

As a result of our deal volume, we have current and ongoing access to a broad range of strategic buyers, investors, and debt sources and have significant insight into their thinking regarding strategic needs, investment themes, valuations, and terms. We would welcome the opportunity to discuss your business and your strategic objectives. Please let us know if we can be helpful in any way, as you consider a sale, merger, acquisition, or raising capital for your company.

About Petsky Prunier LLC

Petsky Prunier is one of the leading investment banks to the technology, media, marketing, information, e-commerce, and healthcare industries. Our firm's merger and acquisition and private placement advisory services reflect a unique blend of product specialization and industry expertise. Together with strategic consulting firm Winterberry Group, a Petsky Prunier company, our organization represents one of the largest industry-specific advisors providing strategic and transactional services. We offer global reach supplemented through our partnerships in China and India. Securities transactions are processed through Petsky Prunier Securities LLC, a member of FINRA and an affiliated entity.

New York
Las Vegas
Chicago
Charlotte

www.petskyprunier.com

Michael Petsky / Partner

212.842.6001 • mpetsky@petskyprunier.com

Sanjay Chadda / Partner & Managing Director 212.842.6022 • schadda@petskyprunier.com

Christopher French / Partner & Managing Director 212.842.6033 • cfrench@petskyprunier.com

Matthew Kratter / Managing Director 212.842.6024 • mkratter@petskyprunier.com

Jed Laird / Senior Advisor 212.842.7120 • jlaird@petskyprunier.com

Seth Rosenfield / Managing Director 212.842.6018 • srosenfield@petskyprunier.com

Christopher Heasman / Director 212.842.6038 • cheasman@petskyprunier.com

Anil Kuruganti / Director 212.842.7132 • akurugantir@petskyprunier.com John Prunier / Partner

212.842.6021 • jprunier@petskyprunier.com

Norm Colbert / Partner & Managing Director 702.990.3280 • ncolbert@petskyprunier.com

John Fang / Managing Director 212.842.6019 • jfang@petskyprunier.com

Amy LaBan, CFA / Managing Director 212.842.7126 • alaban@petskyprunier.com

J.P. Michaud / Managing Director 980.237.0380 • jmichaud@petskyprunier.com

Marc Flor / Director 212.842.6034 • mflor@petskyprunier.com

Dylan Kearns / Director 212.842.6025 • dkearns@petskyprunier.com