

# Canaccord Genuity's U.S. Investment Banking Team Completes 211 Transactions in the Last Twelve Months<sup>1</sup>

112 Financial Advisory Deals and 99 Capital Markets Offerings<sup>1</sup>

#### Selected Transactions Announced as of 3/31/221

































































































































#### Ranked #1 for Middle Market TMT Deal Activity<sup>2</sup>

Rank	Firm Name	# of Transactions LTM 3/31/22	Rank	Firm Name	# of Transactions 2019-2021
1	Canaccord Genuity	68	1	Canaccord Genuity	127
2	William Blair	45	2	Raymond James	106
3	Raymond James	40	3	William Blair	87
4	Houlihan Lokey	35	4	Houlihan Lokey	71
5	Goldman Sachs	29	5	Baird	62
6	Baird	27	6	Goldman Sachs	53
7	Lincoln International	21	7	Evercore	45
8	Jefferies	19	8	Piper Sandler	43
9	Stifel	18	9	Stifel	39
10	Cowen	17	10	Jefferies	35
10	Harris Williams	17	10	Lincoln International	35
10	Piper Sandler	17	12	AGC Partners	34

#### Ranked #1 for Media & Information Services Deal Activity<sup>2</sup>

Rank	Firm Name	# of Transactions LTM 3/31/22	Rank	Firm Name	# of Transactions 2019-2021
1	Canaccord Genuity	40	1	Canaccord Genuity	76
2	Houlihan Lokey	21	2	Houlihan Lokey	37
3	Raymond James	14	3	Raymond James	32
4	GP Bullhound	10	4	Goldman Sachs	25
4	Goldman Sachs	10	5	Moelis	20
6	Moelis	9	6	Lincoln International	17
7	GCA	8	6	JEGI	17
7	KeyBanc	8	8	GCA	16
7	Lincoln International	8	9	Morgan Stanley	15
7	William Blair	8	9	William Blair	15

## A Leading Investment Bank for U.S. Middle Market Healthcare Transactions <sup>3</sup>

Rank	Firm Name	Deal Value (\$M)	# of Transactions
1	Piper Sandler	\$39,741	124
2	Canaccord Genuity	16,263	81
3	Stifel	16,884	80
4	William Blair	24,034	60
5	Cowen & Company	25,036	39
6	Raymond James	12,473	38
7	Oppenheimer	4,603	29
8	Robert W Baird	5,825	20
9	JMP Securities	1,793	15
10	Needham & Company	151	4

## Leading Global Underwriter Supports M&A Activity – The Only Non Bulge-Bracket Bank in the Global Top 104

					3			
Bank		Total Roles		Lead M	Lead Manager		Co-Manager	
Darik	Rank	Total Value	No.	Rank	No.	Rank	No.	
		(\$M)						
Goldman Sachs	1	1,309,611.1	1,889	1	1,855	85	34	
JPMorgan	2	1,179,718.1	1,874	2	1,832	77	42	
Morgan Stanley	3	1,206,698.8	1,829	3	1,771	57	58	
BofA Securities	4	1,084,561.9	1,567	4	1,512	61	55	
Citi	5	988,984.3	1,469	5	1,415	63	54	
Canaccord Genuity	6	148,009.0	1,441	6	1,079	1	362	
Credit Suisse	7	642,239.8	1,085	7	1,039	73	46	
UBS	8	526,504.2	879	9	845	85	34	
Stifel	9	257,806.1	871	12	559	3	312	
Jefferies	10	302,615.7	869	8	858	152	11	

 $<sup>{}^{1}</sup>Transactions\,include\,11\,M\&A\,transactions\,completed\,by\,Sawaya\,Partners\,(acquired\,by\,Canaccord\,Genuity\,12/31/21)$ 

<sup>&</sup>lt;sup>2</sup>Source: PitchBook for the time period 1/1/19-3/31/22. Transaction totals represent U.S. M&A/Control Transactions, All Buyout Types, and Growth/Expansion sell-side transactions <\$500M in the Technology, Media & Telecommunications and Media & Information Services segments as classified by PitchBook

 $<sup>{}^3</sup> Source: Dealogic \, data \, since \, 2010 \, for \, Middle-Market \, Healthcare \, transaction \, activity, \, as \, of \, 12/31/21$ 

Canaccord Genuity is a dominant, full-service investment bank serving growth companies in the middle market. We continue to evolve and expand our presence, and we recently announced the acquisition of Sawaya Partners, one of the leading and most active M&A advisors to notable clients in the Consumer sector. During the twelve months ended March 31, 2022, Canaccord Genuity's team remained very active, executing the following on behalf of over 200 clients:

- Completed 211 total transactions for 202 different corporate clients<sup>1</sup>
- Closed 112 advisory engagements, which ranged from growth and minority investments to strategic sales, private equity recaps, and divestitures<sup>1</sup>
- Announced 99 capital markets transactions, ranging from IPOs, Follow-Ons, ATMs, PIPE's and capital markets advisory on SPAC Business combinations
  - Acted as underwriter on 68 capital markets transactions, raising in excess of \$23.1 billion in cumulative proceeds for more than 60 different issuers
  - o Book-ran 20 equity offerings and managed 12 "At-the-Market" programs
- Closed 22 transactions involving SPACs, including SPAC IPOs, PIPE's and also served as Capital Markets and Financial Advisor on SPAC business combinations

The U.S. investment banking team continues to leverage deep industry expertise across a broad banking universe in practices, including:

- TMMIS (Technology, Media, Marketing, and Information Services)
- Healthcare (Biotechnology, Biopharmaceuticals, Digital Health, IT, Services, Medical Technologies, Diagnostics, and Cannabis)
- Consumer (Health & Wellness, Home & Auto, Food & Beverage, and Emerging Brands)
- Sustainability (Building Technologies, Mobility, Renewables and Distributed Generation, Services, Smart Grid/Smart City, Circular Economy, Energy Storage, and AgTech and FoodTech)

Our firm's track record of success is recognized by the financial sponsor community – approximately half of the firm's engagements involve representing investor-backed companies. Additionally our in-depth industry coverage also continues to position Canaccord Genuity's U.S. investment banking team as the go-to advisor for founder and management-owned businesses.

Our U.S. investment banking team, with approximately 125 professionals in Boston, Charlotte, Chicago, Nashville, New York, and San Francisco, among other locations, is part of a global group that can be leveraged to bring resources to our clients. We welcome the opportunity to discuss your business and your strategic objectives.

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